

Stallholder Application Form Ballarat Farmers Market Brown Hill Market

Instructions

Please complete this form and lodge:

Email to: ballaratmarkets@gmail.com

By mail to: 295 White Swan Rd
Invermay Vic 3352

Phone Enquiries:

Market Manager 0409 551 539

INDEMNITY

Stallholders participate in the Ballarat Farmers Market and Brown Hill Market at their own risk and are required to indemnify and hold harmless the Market Manager, Burns, Counter & Associates Pty Ltd, and the City of Ballarat against any claim for damages, costs, claims, expenses and liabilities (including without limitations consequential loss and loss of profit) in respect of any loss, damage, injury, disease or death caused through any of the stallholders' activities at the Ballarat Farmers Market or Brown Hill Market. Current Public Liability insurance is required for all stall holders. Copies must be provided prior to initial market attendance.

On behalf of

(name of stall)

I agree to abide by the Market Charter and related registration requirements.

Signed:

Name of Stallholder:

(please print)

Witness:

(signature)

Name of Witness:

(please print)

Date: ____/____/____

Business

Name: _____

Contact

Person: _____

Contact

Person mobile: _____

Business

Postal Address: _____

Location Address (if different from postal): _____

Tel: Bus _____ AH _____

Mob. _____

Fax: _____

Email: _____

1. Please indicate stall requirements:

IF you require **POWER** please specify the **NUMBER** and **CAPACITY** of outlets required.

SECOND Saturday of month: Zoo Drive, Wendouree

No. of standard sites: _____

Powered: YES / NO

If POWERED, I require 10 Amp/ 15 Amp outlets

Months of: _____

FOURTH Saturday of month: Brown Hill

No. of standard sites: _____

Powered: YES / NO

If POWERED, I require 10 Amp/ 15 Amp outlets

Months of: _____

Do you require a **vehicle** at the stall/s: YES / NO

If Yes, please provide dimensions of your vehicle and why you need it:

Dimensions: _____ I need it because:

2. Please indicate person/s who will be attending the market/s on a regular basis and their role in producing the product (e.g. Owner, grower and employee).

Name of Person 1: _____

Role: _____

Name of Person 2: _____

Role: _____

Name of Person 3: _____

Role: _____

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3. Please provide details of products you plan to sell at the market.

(NB: just 'fruit', 'vegetables', 'jams' is not sufficient. We need to know types of fruit/vegetables, specific types of jam, etc., if they are seasonal and when they are available.

Fresh Produce or Live Animals:

Grown Where?

Available when, if seasonal:

Products:

Which Ingredients are sourced locally:

4. If your produce is not grown in the Ballarat Region, or if the principal ingredients in your products are not grown in the Ballarat Region, why do you believe you should be allowed to sell at the market?

5. Do you have public liability insurance of \$5 million or more?

YES / NO

Copy Attached? YES / NO

If NO, do you require Day Cover (\$15 per day) YES / NO

6. If you are a food vendor, are you registered with Streatrader?

YES / NO

[Please send us a copy of your updated Statement of Trade, once you have been approved to attend the market]
Which Municipal Council have you registered your food preparation premises with?

Copy attached? YES / NO

7. If you are selling alcohol, do you have an appropriate liquor licence?

YES / NO

Copy attached? YES / NO

8. Have you read, understood and agreed to abide by the Market Charter:

YES / NO

Signed: _____

Name: (Print) _____

Date: ____/____/____

Remember:

- **NO Pegs at either venue – Bring Weights**
- **Please leave market parking for customers (unless you MUST be near your vehicle for EHO or similar reasons)**
- **TAKE your RUBBISH home – don't use public bins for stallholder rubbish... they are for customers only .**
- **Steve or a helper will be on site from 7 am on market days. Please text us if you are running late, so we know to keep your spot. Please arrive with plenty of time to set up so you are ready to trade at 9 am.**
- **STAY until 1 pm. Some customers come late. We advertise that we are operating from 9 – 1 so please let's honour that.**

MARKET CHARTER AND RULES

[1.3]

The Market charter is:

To provide a quality market experience for visitors and residents that strengthens opportunities for local growers and producers, and provides customers with access to quality, nutritional and healthy products in a relaxed and fun environment.

The markets will:

- raise the profile of Ballarat & surrounding area as a producer of a diverse range of quality fresh food and related products
- provide for greater diversity of market outlets for local growers and producers
- increase visitor numbers to Ballarat
- expand the range of produce available for purchase within the region
- provide linkages with local retailers and other town centre activities
- strengthen the local economy
- discourage the use of single use plastic bags

Key underpinning values are that the markets are genuine and that they minimise the "Food miles" involved in bringing quality fresh and value added produce to the public in a relaxed market environment.

The markets are managed by Steve Burns, through his company Burns, Counter & Associates Pty Ltd.

The Ballarat Farmers Market operates from 9am to 1pm on the second Saturday of each month in the Lake Wendouree precinct. The primary site will be Zoo Drive, off Wendouree Parade, at the northern end of the Botanical gardens .

The Brown Hill Market operates on a large open-air site in the Brown Hill area – new site being negotiated as at July 2020.

The Fourth Saturday market will not be held in years when the Fourth Saturday falls on Christmas Day or Christmas Eve.

A special CHRISTMAS MARKET operates from 4 – 8 pm on the last Friday before Christmas each year. Stallholders from both markets are welcome to attend.

Market management has the right to determine:

- The maximum number of stallholders
- The mix of produce presented and the ratio of fresh to value added produce
- The number and mix of food and drink concession stalls
- Fundraising activities permitted at the markets
- Entertainment, food preparation demonstrations and other promotional activities undertaken at the markets
- Variations to the Market Charter .

ELIGIBILITY TO PARTICIPATE

Both markets aim to provide customers with a wide range of quality items, preferably unique to Ballarat. The market is primarily for farmers and producers of quality fresh regional produce. We always prefer farmers who are direct-selling, but will accept some reselling, in order to maintain regular supply for market customers. Our second priority are local producers of value-added products made from regionally grown primary produce . These include self-propagated plants, seeds, small livestock, fertilisers, stockfeed, fibres, personal care items and other value added products.

Crafts and non-beverage/food related products are also welcome, subject to approval by the Market Management . Priority will be given to local, unique, upcycled & recycled products. We do not accept distributors who are part of MLM or franchise operations.

In order to meet customer expectations for a suitable range of stalls, non-local & non-producer stalls are also permitted, such as coffee & food vans, bakeries, etc.

Retailers who grow their own, or produce their own goods from products grown locally will be preferred. Priority will be given to stalls where product is sold by the grower/processor, members of his/her family or his/her employees; i.e. there must be a direct link between the salespersons and the production of the product. Provision may be made for neighbouring growers/producers or nominated agents to sell on behalf of the grower/producer in certain circumstances provided they can demonstrate familiarity with the product and its application and how it was grown or produced. Permission for agents to sell on behalf of the grower/producer will be at the discretion of the market management and must be negotiated/agreed in advance.

In cases where producers sell their own produce but wish to purchase related products for reselling, and where there is a clear service to our customers by the provision of such re-selling, re-selling may be permitted. Re-selling is always a non-preferred option; we want as much local production and fresh product as possible.

Party-plan, distributorship, multi-level-marketing, franchise and similar stalls are not permitted at either market.

SELECTION PROCESS

In order to participate in the market, stallholders must:

- Abide by the Market Charter
- Hold public liability insurance to the value of \$5 million
- Hold product liability insurance, where relevant
- Provide evidence of currency of insurance and limits insured
- Agree that their place of production can be inspected to verify authenticity of product
- Agree to leave the stall area clean and tidy and remove all waste material from their stall. **Stall holders may not place stall waste in public bins or discharge liquids into street drains or parklands.**
- Complete the Market Stallholder application form

The selection process will be based on:

- Authenticity of produce and compliance requirements
- Desirable mix of stalls
- Origin and nature of produce
- Maintaining stallholder profitability

Preference will be given to stallholders in the following order:

1. Grow food, beverage or plant/food related produce in the municipality of Ballarat. These may include plants, stock feed, mulch etc. and fibres derived naturally from livestock.
2. Use ingredients grown in the municipality of Ballarat to add value to food, beverage or plant/food produce.
3. Grow food or food related produce within the Central Highlands region and/or use ingredients from produce grown within the Central Highlands region to add value to food, beverage or plant/food related produce.
4. Grow food or food related produce in a rural environment beyond the Central Highlands region, but only in circumstances where the produce is not available locally or within the Central Highlands region.

[The Central Highlands region includes the shires of Pyrenees, Moorabool, Golden Plains, Hepburn and the City of Ballarat] The Market Manager has the authority to reject applications that do not comply with stated conditions.

Once approval is given, the permit to trade is ongoing, unless otherwise specified by the Market Manager or unless there is a breach of conditions.

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The stallholder may only sell produce listed on his/her application form. If a stallholder wishes to vary items for sale, they must notify the Market Manager in writing PRIOR to offering the items on market day and may not offer items unless approval is given.

SITES AND FEES

Standard sizes for all outdoor sites are 3 metres x 3 metres.

Standard sizes for indoor sites are 2.4 metres x 2.4 metres.

Fees for participating at each market are:

Powered site	\$55 (inc. GST)
Unpowered site	\$50 (inc. GST)
Mini Site (under 2 sq m)	\$30 (inc. GST)
Single day insurance cover*	\$15 per day (inc. GST)

[*for those without current Public Liability cover]

Stall fees are payable on the day or in advance. EFT Direct deposit is preferred. When making bank transfers, PLEASE include **stall name** or **INVOICE number** for ease of identification.

Bank: **National Australia Bank**
Account Name: **Burns Counter & Associates Pty Ltd**
BSB: **083526**
Account Number: **54 839 4412**

PREPAYMENT DISCOUNT

Unpowered site x 4 markets \$180 (inc. GST)

Powered site x 4 markets \$200 (inc. GST)

Invoices will be issued on initial request and then re-issued when credits have been exhausted.

The Market Manager will do his best to maintain regular stall sites but cannot guarantee same.

COMMITMENT FROM STALLHOLDERS

Stallholders must make a commitment to sell at least one week prior to each market. Stallholders commit to trading from 9 – 1 on market days, unless advised otherwise by the market manager.

Only those stallholders who pre-pay in advance will have a confirmed site for that market. Those who arrive without prepaying will only be allowed to sell if space is available and other requirements are met.

In situations where unforeseen circumstances prevent the stallholder attending the next committed market, the stallholder must provide a minimum of 3 days' notice to the Market Manager in order to receive credit for the pre-paid fee. Failure to provide the Market Manager with sufficient notice will result in forfeiture of the stall fee.

Stallholders who have committed to attend a market and fail to attend without giving 3 days notice will be invoiced for a stall fee.

Stallholders are expected to be neatly, suitably dressed, and courteous in their dealings with the public, to keep their stalls and display equipment clean & tidy. Every stall should be clearly identified and named. Name tags are encouraged for sellers.

All stallholders must comply with minimum requirements of current trading standards regulations regarding labelling and descriptions of goods. Stallholders must ensure that their measuring scales are accurately calibrated.

Produce should be offered at fair market-driven prices that reflect the quality &/or specialty nature of the goods. Any second-grade fresh produce must be labelled and priced accordingly. Any produce being sold as 'organic' must have, and display, proof of certification.

REGULATORY REQUIREMENTS

Smoking by stallholders is not permitted.

Dogs are only permitted within the market areas when appropriately restrained on a leash.

All food vendors must register with **Streatrader** at <https://streatrader.health.vic.gov.au>

All food stallholders must trade in accordance with State food handling regulations and other relevant local health laws. The City of Ballarat Environmental Health Officer/s will visit the market from time to time to review regulatory compliance. They may also request to visit kitchen premises where products are manufactured. Stallholders selling alcohol must comply with Liquor Licensing requirements.

ON THE DAY

Market staff will be on site from 7 am to 1.30 pm on each market day. Your contact will be Steve. Please add his number to your phone now:

Steve 0409 551 539.

Set up Stallholders are responsible for bringing their own equipment, for setting up and for leaving the site and communal areas clean & tidy. The Market Manager *may* be able to assist set up & pack up but cannot be relied upon.

Stallholders must be set up and ready to trade well before the advertised market starting time (9 am). Stall sites will not be kept for latecomers and repeated late arrival will result in cancellation of stall registration.

Parking Vehicles must all be in place half an hour prior to market start time. **Please park AWAY from the main market area.** Only those stallholders who genuinely NEED to operate from vehicles (e.g. to meet Food Act requirements) should park next to their stalls. Everyone else: please leave nearby parking spaces for customer pick up. Stall holders with stalls on the Lake side of the walking track are requested to park vehicles on the Gardens side of Wendouree Parade.

Pack up Stallholders must not pack up before the end of advertised trading (1 pm) without the permission of the Market Manager.

Waste Take your rubbish with you! Stallholders must remove all materials, including waste and packaging from the site. Stall holders are not to place stall waste in public bins or bins within the Brown Hill Hall. Stall holders are not to discharge liquid waste onto the street, drains or parklands. This is especially important for the health of Lake Wendouree.

Marquee safety Marquees and market umbrellas must be secured by **weights** and/or ropes to prevent movement by wind. [Refer to Aust. standard for weight requirements 18 kg per hold down point]. [NO PEGS ALLOWED AT EITHER VENUE]

Lake Wendouree foreshore restrictions The Second Saturday market is operated on Zoo Drive, off Wendouree Parade. This area is controlled by Council and our licence to operate includes the following conditions:

- **No pegs** can be used on the grassed areas of the North Gardens Reserve.
- **No stallholder waste in public bins.** The City of Ballarat provides rubbish bins for the public only

COVID 19

Please refer to the COVID-19 management plan for each market, which outlines strategies being used to enable the markets to operate safely during the pandemic. Stallholders are required to implement these measures for both public and personal safety.

General The Market Manager has the right to uphold the Market Charter and request that any items in breach be withdrawn from sale, or any noncomplying stalls be requested to leave or alter their product offering.

By applying for a stall, you are accepting these conditions.